

# Values - Learning

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Daberistic Financial Services

Creating Financial Security, Prosperity and Wealth

[www.daberistic.com](http://www.daberistic.com)



# Learning

We are a learning organisation and we encourage each other to develop professionally and as a person.



# Learning

Learning is the act of acquiring new, or modifying and reinforcing, existing knowledge, behaviors, skills, values, or preferences and may involve synthesizing different types of information. The ability to learn is possessed by humans, animals, plants and some machines.



Source: Wikipedia

# Learning

Progress over time tends to follow a learning curve. It does not happen all at once, but builds upon and is shaped by previous knowledge. To that end, learning may be viewed as a process, rather than a collection of factual and procedural knowledge. Learning produces changes in the organism and the changes produced are relatively permanent.

# Learning

Human learning may occur as part of education, personal development, schooling, or training. It may be goal-oriented and may be aided by motivation.

Play has been approached by several theorists as the first form of learning. Children experiment with the world, learn the rules, and learn to interact through play.

# What do we learn?

- Language – English, Afrikaans, Mandarin
- Etiquette and manners
- School subjects – Mathematics, Arts, EMS, Social Science, Natural Science
- Sports – swimming, cricket, rugby
- Specialist knowledge – Accounting, Tax, HR, Insurance
- Bible



# What do we learn at work?

- Workplace skills – communication, presentation, time management, filing, organisational, computer, sales, negotiation, driving, teamwork, delegation

# What do we learn at work?

- Technical skills –
  - Regulatory and compliance
  - Product knowledge - Life Insurance, Medical Aid, Vitality, Car and household, Investments
  - Specialist software and websites: SmartAdvice, Hollard quotation, BIAS, insurance company websites
  - Processes knowledge – new application, underwriting, activation, amendment, queries, claim, cancellations

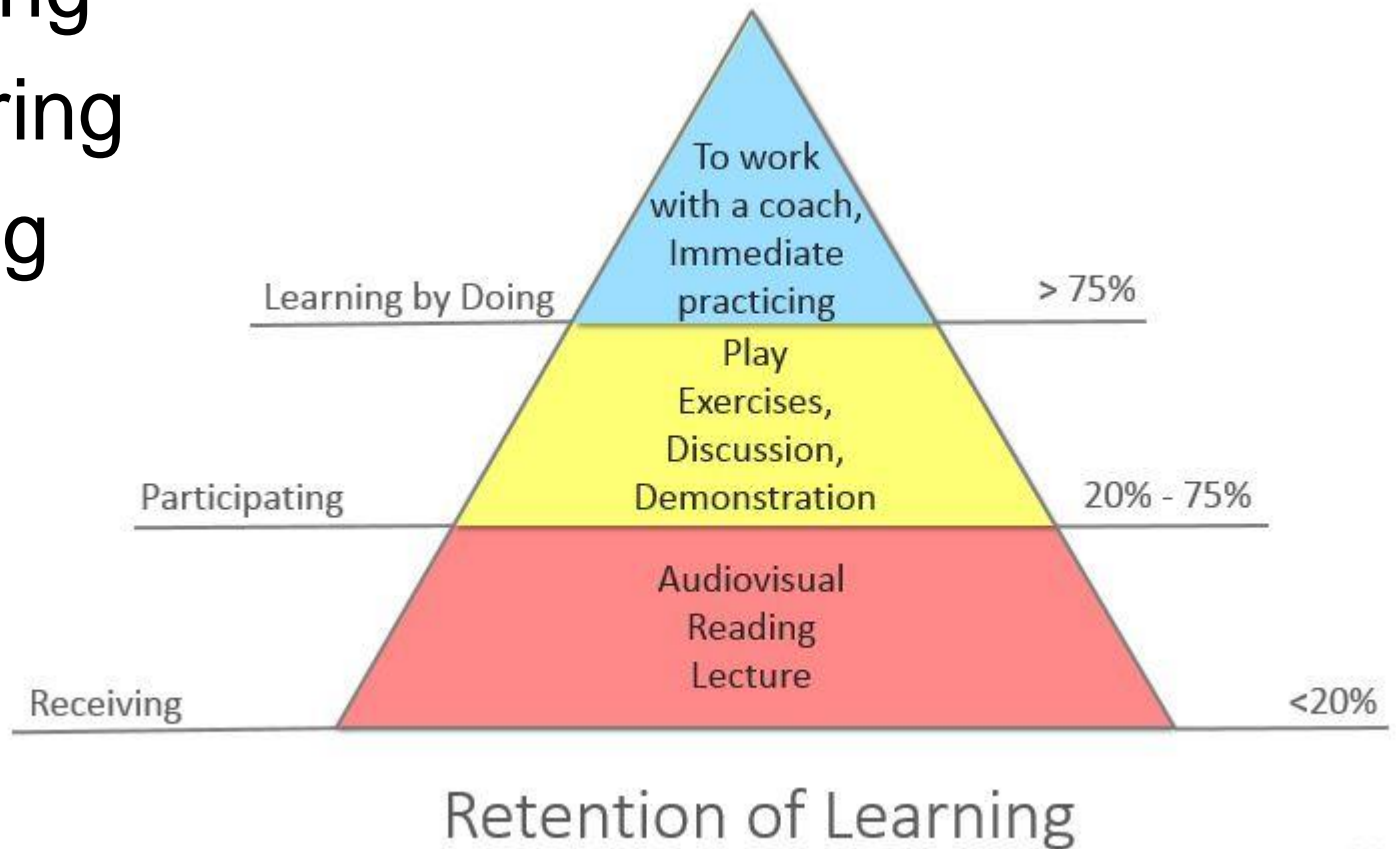


# How do we learn at work?

- From mentors and colleagues
- Attend workshops and seminars by providers
- Search online – Google, Youtube
- Read industry publications
- Ask questions – don't be shy
- Formal courses

# How do we learn?

- By seeing
- By hearing
- By doing



I. Kokcharov

# Why do we learn?

- To grow in our capacity to help
- To apply our knowledge

